





(2004-2008)

**BONUS ERA-**

**NET** 

Developing preconditions for a Joint Baltic Sea Research Programme

(2007-2011)

**BONUS+** 

Implementing a Joint Call to test the mechanisms of collaboration among the national funding institutions

(2010-2011)

**BONUS** 

**Strategic** 

**Phase** 

Strategic development and preparation for the Implementation Phase (2012-2016 ->)

**BONUS** 

**Implementation** 

**Phase** 

Durable

collaborative

research

programme of the

Baltic Sea states

ERANET ERANET Plus

Article 185





#### Vision and the objective



#### **VISION**

Economically and ecologically prosperous Baltic Sea region where resources and goods are used sustainably and where the long-term management of the region is based on sound knowledge derived from multidisciplinary research

#### **OBJECTIVE**

To integrate the Baltic Sea System research into a durable, cooperative, interdisciplinary, well integrated and focused multinational programme in support of the region's sustainable development







## **Communications objectives**



- 1. Corporate Effective ways to communicate with stakeholders to strengthen delivery of aims, reach, brand and visibility
- 2. Cause Awareness of the Baltic Sea ecosystem and of the need to practice sustainable, knowledge-based management of human activities in the future
- 3. Programme Scientific knowledge and its use across policy and socio-economic landscape by transferring aims, progress and results of a strong research programme to various stakeholder groups for their action and use





#### **Communications process**



Identifying key target audiences

Auditing communications tools and developing new

Developing corporate and stakeholder specific communications plans

Implementing plans according to a calendar of activities

**Carrying out regular evaluations** 





## **Target audiences**

| Stakeholders (priority ordindicative only) 2010-2011 (-2016) | der   | Scale 1-5<br>(P) power<br>or (U)<br>urgency<br>driven | • | Groupings  |          | Preferred communications me (populating via BON Brief reader survey, sources) |
|--|-------|---|---|------------|----------|---|
| INDICATIVE   |       | 5   | E | INDICATIVE |          |   |
| ONLY   |       | 5   | E | ONLY       |          |   |
|  |       | 5   | 1 |            | cies     |   |
| П  |       | 4.5 (P)   | E |            |          |   |
|  |       | 4.5 (U)   | F |            |          |   |
|  |       | 4   | ſ |            | •        |   |
| П  | port  | 4   | 1 |            | ,        |   |
| П  | ation | 4   | ı |            | ,        |   |
| П  | irch  | 4   | 1 |            | ,        |   |
| П  | ries  | 4   | 1 |            | ,        |   |
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|  | try   | Δ   | 1 |            | <u> </u> |   |

**Mapping analysis** 

Stakeholder attributes in relation to BONUS aims across global, European, macro-regional, national, regional & local levels

Degree of both power and urgency of different stakeholders in a scale of 1-5, all stakeholders included are viewed to have a strong legitimacy

Further down the priority order, more reactive the communications effort becomes





#### **Tools audit**



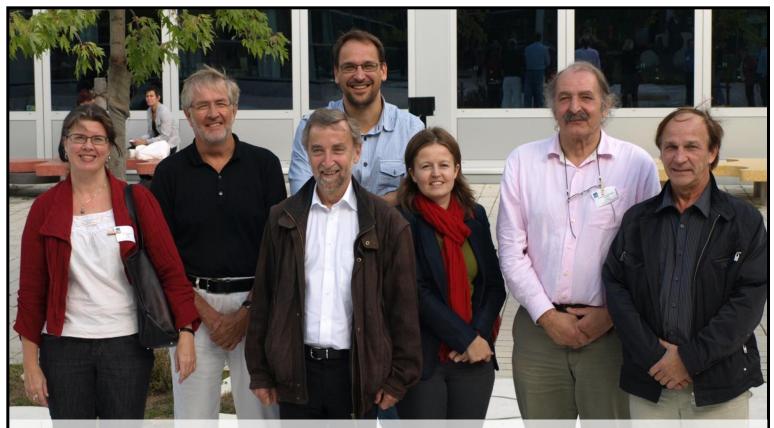
#### Taking stock and developing new:

- Website <u>www.bonusportal.org</u>, brochure (annual updates)
- BONUS wikispace and extranet, social media development
- BONUS in Brief (May and November, online.../inbrief)
- BONUS Bulletin (e-bulletin news, fortnightly)
- Annual report 2010,...
- BONUS strategic research agenda
- BONUS Forum and other conference/events materials
- Articles, briefings, media releases, reports
- Investment in autumn 2010: BONUS advocates and Communications Manager





#### **BONUS** advocates



Representing various marine/maritime sectors including environment, transport, agriculture and forestry as well as international politics to

- complete national stakeholder mappings
- arrange national stakeholder workshops
- approach additional funders
- organise outreach activities





# Working project plans

| STAKEHOLDER      | ACTIVITY                             | BUDGET | DEADLINE            | SUCCESS CRITERIA |
|------------------|--------------------------------------|--------|---------------------|------------------|
|                  | General PR                           |        |                     |                  |
| National         | 'BONUS+ projects as success          |        |                     |                  |
| policymakers     | stories' in decision making          |        |                     |                  |
| National         | New SRA themes capture the           |        |                     |                  |
| policymakers     | research needs of the future         |        |                     |                  |
|                  | Message formulation                  |        |                     |                  |
| National         | repository of 'success stories',     |        | Starting Q4 2010    |                  |
| policymakers     | linkages with decision making -      |        |                     |                  |
|                  | start ECOSUPPORT, RECOCA             |        |                     |                  |
|                  | Publicaffairs                        |        |                     |                  |
| ALL              | BONUS+ project of the month          |        | 2011 onwards        |                  |
| National         | Showcase BONUS Programme             |        |                     |                  |
| policymakers     | to ministries etc.                   |        |                     |                  |
|                  | Advocates networks!                  |        |                     |                  |
|                  | Media relations                      |        |                     |                  |
| National policy- | indirect - stories to issue specific |        | check deadlines for |                  |
| makers, ALL      | media, popular (semi) science        |        | e.g. GEO, Ambio,    |                  |
|                  | magazines                            |        | Science illustrated |                  |
|                  | Publicity materials                  |        |                     |                  |
| National policy- | Briefing series on popular topics    |        | Start Q1 2011       |                  |
| makers, ALL      | and BONUS+ projects                  |        |                     |                  |
|                  | Events                               |        |                     |                  |
| Policymakers,    | BONUS Stakeholder Forum in           |        | end of October      |                  |
| funding agencie  | conjunction with EUSBSR              |        | 2011                |                  |
| science          | Annual Conference, Gdansk+           |        |                     |                  |
| community        | planning meeting in Feb 2011         |        |                     |                  |
| Media            | Journalists INFO breakfast on        |        | Q1 2011             |                  |
|                  | BONUS+ projects                      |        |                     |                  |
|                  | Website/electronic                   |        |                     |                  |

- living documents
- need regular reviewing and updating
- specific to communications objectives and key stakeholder groups
- success criteria to measure both outputs and outcomes
- new communications tools are developed as required





# **Annual workplans**

Check

| +++ |  |  |  |  |
|-----|--|--|--|--|
|     |  |  |  |  |
|     |  |  |  |  |
|     |  |  |  |  |

| CALENDAR OF ACTIVITIES 2011                 |                   |              |                       |
|---|-------------------|--------------|-----------------------|
| What  | Where             | When         | Who                   |
| Wikispace for Advocates, Joint Drafting     | online            | all year     | MS, T                 |
| Group (SOW), Secretariat; maintenance       |                   |              |                       |
| BONUS e-Bulletin (ca. every fortnight),     | online            | w/c 24 Jan   | <b>1</b> • (          |
| BONUS+ spotlight series Jan 2011 onwards!   |                   |              |                       |
| Website paragraphs on BONUS+ projects       |                   | 1.2.2011     | ∏ւ 5                  |
| ONLINE                                      |                   |              | .                     |
| Journalist BONUS information sharing event  | AKA, Finland -    | 15.2.2011    | <del>     </del>   iı |
| on INFLOW, PROBALT, IBAM and/or BEAST       | OTHER BONUS       | INFLOW       |                       |
|   | countries?        |              | <u></u>               |
| BONUS Annual report 2010                    | N/A               | by 28.2.2011 | <b>∏•</b> (           |
| BONUS briefing on role of science in        |                   | by 15.3.2011 |                       |
| decisionmaking                              |                   |              | <u> </u>              |
| BONUS Advocates media activity updates      | Vilnius           | 9.5.2011     | l u                   |
| and plans 2011                              |                   |              |                       |
| Links on the websites of respective         |                   | by 1.6.2011  |                       |
| ministries, partners, etc. to BONUS are     |                   |              |                       |
| established and/or confirmed as appropriate |                   |              | oxdot                 |
| BONUS Forum and EUSBSR planning meeting     | Gdansk, Poland    | 16-17.2.2011 |                       |
| Strategic Orientation Workshop SOW          | near Riga, Latvia | 1517.3.2011  |                       |
| BONUS in Brief May issue in distr           |                   | 16.5.2011    |                       |
| Maritime Day 2011 (DG Mare) BONUS           | Gdansk, Poland    | 19-20.5.2011 | T p                   |
| presenting (DG Mare negotiations!)          |                   |              |                       |
|   | I                 | I            | 1                     |

- Captures 4 out of the 5 Ws! ('why' features in project plans)
- One annual workplan combining activities under all three communications objectives
- At a glance reference point for implementation





## 2011 key events



- European Maritime Day 19-20 May 2011, Gdansk
- BONUS+ annual and final conference with the 8th BSSC,
   22-26 August, St. Petersburg
- ICES annual science conference, 19-23 September, Gdansk
- BONUS Forum 24 October, Gdansk
- EUSBSR and BDF annual conference, 24-26 October, Gdansk
- BONUS+ highlights for the European community,
   8 November, Brussels





#### **Evaluation**



#### **Evaluation of communications outputs and outcomes:**

- Metrics for the output level
- Outcome level linked with the wider programme delivery; i.e. quality and number of policy developments linked with sound knowledge on BONUS support, favourable changes in socioeconomic setting



www.bonusportal.org

# THANK YOU!

